# Changing Periods For Good

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OUR VISION

# A world where periods hold no-body back.

OUR MISSION

To empower menstruators to live boldly through sustainable, stigma-free period products.

HOW?

Innovative sustainable products and an activist mindset.



#### THE PROBLEM

## The industry is toxic.



## **100 billion plastic products** are discarded annually



## 3000 chemicals

found in mainstream products



### **Period shame**

big brands push discretion, talking of silent wrappers

So we decided to change the industry ...



THE SOLUTION

## Meet the family.







STYLIST

BBC



Women'sHealth



## World's first Reusable Tampon Applicator

#### RRP £19.99

- Self-sanitising technology
- Medical grade materials
- 20 million disposables saved since 2019
- Sold in 67 countries



DESIGN PROTECTED



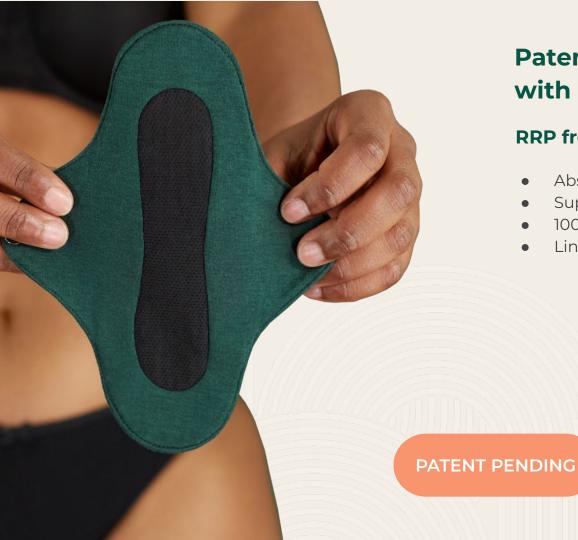
## 100% Organic Cotton Tampons

#### RRP £3.89

- Free from pesticides and toxins
- Compostable cellulose wrappers
- Carbon insetting for cotton communities







## Patent-pending period pads with DAMEdry<sup>™</sup> technology

#### RRP from £9.99 single.

- Absorbs 10x weight in 2 seconds
- Super soft, thin, with anti-odour tech
- 1000x plastic reduction
- Liner, Regular & Night



### **Reusable Period Pants**

#### RRP from £19.99-£26.99

- 95% organic cotton
- freshMNT<sup>™</sup> odour control
- HEIQ quick dry finish
- Concealed gusset construction
- 4 styles, 8 sizes





EXCLUSIVE TECHNOLOGY





## UK's first self-sanitising Cup

#### RRP £27.99

- Self-sanitizing technology
- Prevents 99.99% bacteria
- No need to boil!
- Step-by step interactive support guide
- Up to 8hr comfort
- 100x less carbon emissions than other menstrual cups

#### WORLD FIRST!





### **100% Organic Cotton Pads**

#### **RRP TBD**

- No plastics or pesticides
- Hypoallergenic.
- 100% biodegradable
- Carbon insetting for cotton communities
- Liner (20), Regular (10), Super (10)





NEWLY AVAILABLE

## Our community of engaged customers are loyal and vocal.

●REVIEWS:₀ Excellent ★★★★ ★ 4.75 / 5 Trustpilot Excellent  $\star \star \star \star \star$  4.3

#### \*\*\*\*

Amazing, was a bit unsure at first but the applicator was so easy to use! The tampons are **very comfortable and absorbent**. Highly recommend

#### \*\*\*\*

These are fantastic. Used dame reusable pads in the past and they were great but the pants are now my go to. **Gorgeous design and they fit perfectly.** Absorbency is good, no leaks or any issues.

#### \*\*\*\*

Do not suffer through your periods, **buy these reusable products, seriously!** If it helps me, it can help anyone.

#### \*\*\*\*

I love how they're easy to clean with the bag. I wear these at night in particular and find they **don't irritate my bikini lines** like disposable pads. I highly recommend trying them

#### \*\*\*\*

After a few periods while using I've physically noticed a difference. **Very little pain, no irritation, lighter and shorter periods** and I feel good when I start menstruating - not anxious.

#### \*\*\*\*

Every woman needs this! **I've been using this product now for over 3 years** and I can truly say it's made my life during my "mooncycle" so much better!

## A selection of our many 5\* reviews.

Positive comments about the benefits consumers have felt from using the DAME range.

In a broader context this indicates a very positive interest and acceptance of eco, sustainable period care alternatives.

### How we compare

	DAME.	ΤΑΜΡΑΧ	LIL-LETS	NATRACARE	THINX	FLO
B corp	102	×	×	×	×	109
Carbon Insetting	~	×	×	×	×	×
Vegan	<ul> <li></li> </ul>	×	×	<ul> <li></li> </ul>	×	×
Full Range	<ul> <li></li> </ul>	×	×	×	×	×
Trust Pilot	4.3	2.9	3.2	3.7	1.8	4.4
No S-U Plastic	<b>v</b>	×	×	<b>v</b>	V	×
Own IP	<b>v</b>	<ul> <li></li> </ul>	×	×	~	×
GOTS Certified	~	×	×	<b>v</b>	×	$\checkmark$

# Why we're different

DAME.

## Using our business as a force for good.

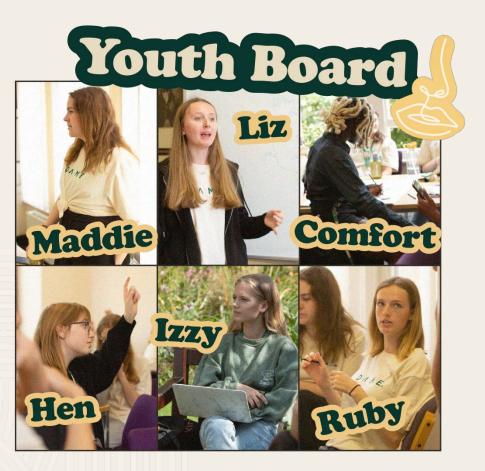
Becoming a Benefit Corporation in 2018 enshrined our commitment to people and the planet from the outset. The framework ensures we remain transparent and accountable for everything we do.





## Kept in check by the next generation of leaders.

We have a youth advisory board who see what the future holds, because they're going to shape it; a board who call bullsh\*t on greenwashing because they live with the consequences; and a board passionate about creating a fairer society, because they know we can do better.

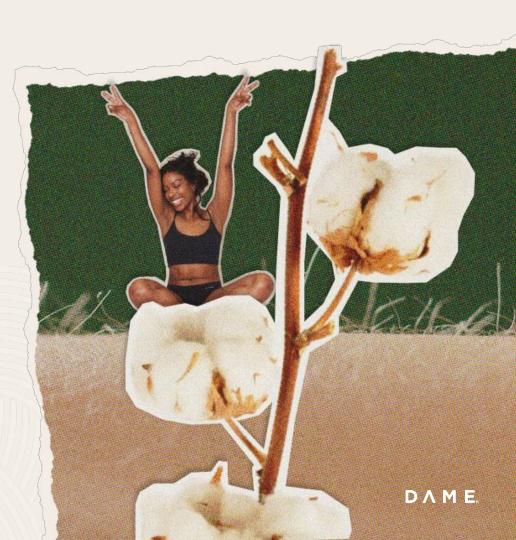


### **Carbon Insetting**



#### We're the first to go beyond offsetting

DAME has stopped traditional carbon offsetting, and has started pioneering a new approach of "carbon insetting". Supporting the social and environmental transformation of cotton growing communities, aligning our carbon investments with our value chain.



Supporting the next generation with our annual innovation camp.

## DAMECHANGERS DAMECHANGERS DAMECHANGERS

Thank you Oxford!

## Our impact leadership attracts like-minded partners.

Our innovative approach to problem solving and our strong aesthetic has mainstream appeal beyond femcare. These collabs are vital to push the conversation about periods and sustainability to the mass market. We have several more mainstream collaborations lined up to help our brand and products reach new audiences.





## First ever

tampon string

advertised in

public!

DAME.

It's time to change your tampon.

S. CHILL BARRIER

BAHE.

OSOS PLUET DEGHT

EN.

MANDERSON &

BUSES

DΛME.

RODUCTS

STATES STATES

PLASTIC PESTICIDES TOXINS CHLORINE BLEACH

DAME.

YOUR FIRST

## Better, inside and out.

We believe better products should also be made in a better way, having the least impact possible on your body and our planet. That's why we've worked hard to find the best quality, highest performing materials, and have left the world a little better at every step of the supply chain. Our determination not to accept the status quo has won us grants, awards and even a world-first patent.





We use **GOTS** quality organic cotton, grown on farms without pesticides, which reduces carbon and increases biodiversity. Our subscription packs are specially designed **boxvelopes**, doubling up as postal boxes to halve the materials used.

Reusable products save thousands of pieces of plastic, and can contribute up to 40x carbon reduction



Sample boxes are made from offcuts of our tampon packaging so nothing goes to waste. We rescue **surplus postal boxes** wherever possible, reducing our resource use.

Charities in the UK and abroad **employing vulnerable women** are integral to our supply chain.



We use **recycled and recyclable materials** wherever possible, from ethical and accredited partners. Innovative, simple to use designs mean high adoption rates. 90% of our Applicator users stick with it.



We have done a full **Carbon Life Cycle Analysis** on our entire supply chain, offsetting our emissions twice over.



"DAME is to the reusable period products world what Tampax is to the single-use tampons space: almost synonymous and incredibly popular. And our testing showed us why they are chosen by so many women looking for reusable sanitary products."

**The** *S***INDEPENDENT** 

## We're changing periods. For everyone. For good.

## Join us.



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