alt.

A message to the planet. In a bottle.



The world consumes
1.6 billion plastic water
bottles every day ...



... creating a staggering 25 million tonnes of plastic every year.



No surprise when ... hydrating on-the-go means choosing between pricey refillable water bottles or wasteful plastic ones

(which look as ugly as their impact on the planet).



Meet altwater.

The leading luxury sustainable bottled water brand taking the waste out of bottled water.

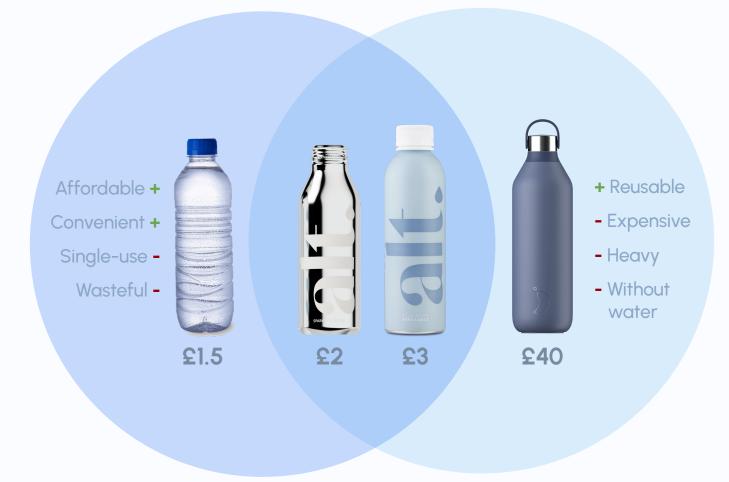


Meet altwater.

Spring water in beautiful, infinitely-recyclable aluminium bottles.



altwater bridges the gap between wasteful single-use plastic and often forgotten steel flasks







Better for the consumer, not just the planet

Delicious Spring water
Naturally enriched with minerals & electrolytes

Bottled water without microplastics
UV-blocking bottle helps prevent microplastics

Wide mouth opening

A delight to drink from, superior to cartons and cans

Durable and lightweight

An infinitely-recyclable aluminium bottle, perfect for on-the-go

Launched July 2022

We've made a splash across the UK luxury market ...







July 22 Launch of

Secured listings in altwater prestigious independent retailers, including Partridges, Sally Clarke, Nathalie, and more

Aug 22

Jan 23

Entered Selfridges, quickly becoming the 2nd best-selling soft drink among 40+ SKUs, with 80 units PS/PW

Apr 23

Launched in Blank Street Coffee, with strong sales (52 units PS/PW)

Jul 23

Introduced our second product - Sparkling Water.

Nov 23

Listed in Harrods. selling out after just one week (86 units PS/PW)

Jul 24

Bayley & Sage launch, becoming best selling drink, surpassing glass and cartons (70 units PS/PW)

Oct 24

Launching in the Mecca of luxury grocery, Erewhon

and are loved by over 150,000 customers!

marymccarths



I'm obsessed with the water bottles!!



gabycaronx

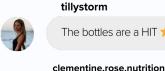
pheebsleighton

It kept my electrolytes cold all day









bottle 💙

emilyjbull

The bottles are a HIT

Well this is a gorgeous, refillable water



I literally use the bottle I have daily. Only have one





We loveeeeee, we've been showing them off around the studio



Everyone LOVES the water bottles!

chelsealabadini

aimeelouiseliving

elmaylive

The best water!!

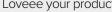


This is a damn good bottle! So sturdy! I was delighted. I've been using the water bottle at work and I swear I've never had so many questions!



personalbest_podcast





emmankesler



Absolutely obsessed. I can't wait to use & reuse them!







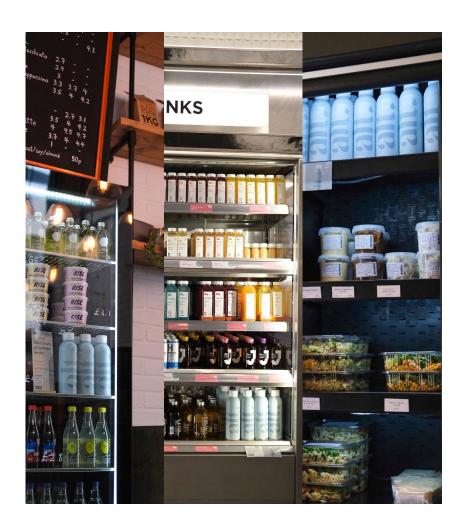








I'm genuinely obsessed with the bottles. I've give them to a couple of friends and they I OVF them!



Bringing innovation



Revitalise your water offering with our new product type, a proven hit in the US market



Premiumising the category, increasing basket spend and cash margins



Provide a sustainable choice for the 1 in 2 bottled water drinkers who would rather buy eco-friendly options (YouGov)



Attract eco-conscious customers underserved by wasteful single-use plastics and unsatisfactory cans or cartons



Support the 79% of consumers actively reducing single-use plastics in their grocery shopping

Driving sustainable change through design

Best on shelf altwater captures limited consumer attention to drive buying decisions and promote sustainable behaviour

Not a single use look-alike

Minimalist feel and label; our bottle sits right
alongside expensive reusable flasks

Too good not to share altwater has attracted organic interest from popular social media influencers



































Packaging overview









Cartons







Pre-filled



Plastic

Glass



Flasks



Cans





Premium experience















Resealable & Leakproof

















Infinitely recyclable



















Still & Sparkling

Designed to refill













